

# Let's Drink

## Marketing Plan

Eric Chham  
Josh Clancy  
Chris Linder  
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**Info 320**

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*University of Washington*

# The Team

Eric  
Chham



*Back-End  
Developer*

Josh  
Clancy



*UX  
Designer*

Chris  
Linder



*Front-End  
Developer*

Jerissa  
Lumansoc



*Facilitator*

# Let's Drink

A specialized alcohol search service to provide cocktail recipes and alcohol suggestions. Drinks are evaluated by their ingredients to create a flavor profile. This allows Let's Drink to *find the perfect drink for you.*

**Let's Drink**



# Marketing Goals

SMART Goals

Simple and user-friendly  
experience

Awareness

**Let's Drink**



# Users



Beer and Wine  
Enthusiasts



Bars and Clubs



College Students

# Competitors



## Cocktail Builder

mixed drinks from ingredients in your bar



**MAKE ME A COCKTAIL**

*The world's best cocktail resource*

# Collaborators

*Yummy*<sup>TM</sup>



allrecipes!com<sup>®</sup>

Team 3, 4

# Search Phrases

Let's Drink

Cocktail Recipes

Cocktail Builder

Alcoholic Drinks

Mixed Drinks

What drink is like

**Let's Drink**





# Thank You



Let's Drink